

Welcome to an exciting future!



RÖHM is a global specialist for work piece and tool clamping and supplier of exceptional off-the-peg and customized clamping devices. For over 100 years now the RÖHM brand has stood for the highest quality and innovation. The company employs over 1 300 workers at various sites around the world.

Our newly founded **sales office in Moscow** is looking for an **Area Sales Manager** for clamping and gripping technology products in the **Yekaterinburg area**, available to start as soon as possible. You will be the first point of contact for our customers. Working in close, continuous contact with our sales branch office and company headquarters, you will come up with customer-specific product solutions. A challenging task requiring a talented salesperson awaits you.

AREA SALES MANAGER (M/F)

Sales Area: Yekaterinburg / Russia

Duties:

- Central point of contact for our customers in the sales area
- Active acquisition of new customers
- Responsibility for turnover in the sales area
- Solution-oriented, on-site technical advising of our existing customers
- Negotiation of offers

Requirements:

- Technical vocational training qualification
- Experience in B2B sales
- High level of customer orientation
- Knowledge of the clamping and gripping industries
- Ability to speak and write Russian; fluent business English
- Strong communication skills plus negotiating skills
- High level of willingness to travel
- Ability to achieve ambitious goals
- Proactive style of working
- Place of residence in the sales area

Have we awakened your interest in this challenging, wide-ranging position?

Then send your comprehensive application to the address below or by email by **15 February 2019** at the latest.

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RÖHM
driven by technology



More information
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www.roehm.biz